

THE REAL ESTATE COMPANY OF THE FUTURE CONFERENCE

FEBRUARY 27 - MARCH 1, 2023
CANCUN, MEXICO

YOUR HOME SOLD
GUARANTEED REALTY®

CRAIG PROCTOR
VITANIUM

AT THE FAMED **JW MARRIOTT RESORT AND SPA** IN CANCUN



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EVENT SPONSORS:



REGISTRATION: 8:00AM-9:00AM – TULUM FOYER | **MEETING ROOM:** TULUM BALLROOM E

DAY 1 | MONDAY, FEBRUARY 27

| | | |
|----------|---|------------------|
| 8-9 am | Sign in at the Registration Desk and Enjoy the Welcome Reception , Along with a Continental Breakfast. Mix and Mingle Before the Meeting Begins! | |
| 9:00 am | Building The Real Estate Company of the Future Now | CRAIG PROCTOR |
| 11:00 am | How to 10× the Quality of Your Accounting Personnel, Bookkeeping System, and P&L for Mega Profits | TODD WALTERS |
| Noon | // LUNCH | |
| 1:30 pm | The Vision, Mission and Values Needed to Power The Real Estate Company of the Future! | SUPER STAR PANEL |
| 2:30 pm | The Built to Sell Formula: Baking in the Right Ingredients into Your Business Now, No Matter How Big or How Small | TODD WALTERS |
| 3:30 pm | // BREAK | |
| 3:45 pm | The Definitive Marketing Plan and System for Overflow of Your Ideal Customers | SUPER STAR PANEL |
| 5:30 pm | Dismissed for the Day | |
| 8:00 pm | CELEBRATE CRAIG'S BIRTHDAY! Dinner at Rosanegra Restaurant <i>Please wear your VIP wristbands for admittance to our reserved area. (The restaurant is a 8 minute walk from the hotel)</i> | |

DAY 2 AND 3 ON NEXT PAGE ...

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DAY 2 | TUESDAY, FEBRUARY 28

| | | |
|----------|---|------------------|
| 9:00 am | No B.S. Time Management for Entrepreneurs: The Ultimate No Holds Barred Kick Butt Take No Prisoners Guide to Time Productivity and Sanity | CRAIG PROCTOR |
| 11:00 am | The #1 System for Selling Every Listing Every Time Regardless of the Market or Seller | TODD WALTERS |
| Noon | // LUNCH | |
| 1:30 pm | The Inside Sales System for the Real Estate Company of the Future... NOW | SUPER STAR PANEL |
| 2:30 pm | Improving Operational Effectiveness: Closing the Gaps on How You Do Things Now and How You Really Want it to be Done! | TODD WALTERS |
| 3:15 pm | // BREAK | |
| 3:30 pm | The Ultimate OSA Recruiting System for High Level Talent! | SUPER STAR PANEL |
| 4:30 pm | YouTube Videos on Your Website for SEO Success | SUPER STAR PANEL |
| 5:30 pm | Dismissed for the Day | |

DAY 3 | WEDNESDAY, MARCH 1

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| | VENDOR ROUNDTABLES | |
| 8-8:45am | <div> Lifestyle media Room: Tulum E Global Virtual Assistants Co. Room: Tulum F 8Twelve Mortgage Room: Tulum G Radio TV Agents Room: Tulum H </div> | |
| 9:00 am | No B.S. Ruthless Management of People and Profits: No Holds Barred, Kick Butt, Take-No-Prisoners Guide to Really Getting Rich | CRAIG PROCTOR |
| 11:00 am | Creating a Culture of Excellence Despite Market Challenges, Setbacks or Slowdowns | SUPER STAR PANEL |
| Noon | The OSA Productivity System | TODD WALTERS |
| 1:00 pm | Customer Service KPI's for a Five Star Review Business! | TODD WALTERS |
| 2:00 pm | There's always a next step! | CRAIG PROCTOR |